## University of Connecticut (Storrs & Regional Campuses) - FY14

## Quarterly Overview of the Operating and Research Funds For the Nine Months Ended March 31, 2014

#### **Summary**

On August 7, 2013, the Board of Trustees approved a Revised Spending Plan for Fiscal Year 2014 which included \$1,095.8 million of revenue to cover \$1,126.7 million in expenses and transfers. It was expected that \$30.9 million of prior years' accumulation of funds would be used to balance the Fiscal Year 2014 budget. Based on the results of operations from the first nine months, the University now plans on utilizing \$30.2 million of prior year funds to balance the budget.

Financial results for the first nine months of Fiscal Year 2014 reflected a number of different factors when compared to budget. Actual revenue totaled \$965.0 million or 88.1% of the budget. At the close of March, the University expenditures and transfers totaled \$869.8 million or 77.2% of the budget.

The net gain for the Operating Fund shown in this nine month report is not indicative of expected annual results, as most Operating Fund revenue is typically received in the first and second quarters of the fiscal year while expenditures are more evenly distributed throughout the year.

A more detailed review of the first nine months of Fiscal Year 2014 operations is presented below.

#### **Revenues - Operating Fund**

Total **Operating Fund** revenue collections for the first nine months of Fiscal Year 2014 were \$891.6 million which represented 88.7% of the annual budget. At this point last fiscal year, Operating Fund revenue collections represented 85.5% of the annual budget. A major source of revenue, **State Support**, was \$243.4 million (\$171.8 million appropriation and \$71.6 million fringe benefits) and represented 79.4% of total Operating Fund receipts for the first nine months. State support is expected to be under budget due to lower than expected State fringe benefit support.

**Tuition** collections were the largest source of revenue, totaling \$290.5 million, which represented 32.6% of total Operating Fund receipts. Tuition receipts were 100.7% of the annual amount budgeted (\$288.6 million). Tuition revenue collections reflect a 6.25% rate increase coupled with a 1.4% increase in the number of undergraduate degree-seeking students who account for approximately 87.2% of budgeted tuition revenues. Overall enrollment is 0.1% greater than budgeted and tuition revenue will be more than budget.

**Fee** revenue is comprised of course fees from summer school, part-time, and non-degree students as well as self-supporting programs (off campus MBA, EMBA, etc.). Also included in this category is the General University Fee, which primarily supports four Auxiliary Enterprise programs and various other fees such as the Infrastructure Maintenance Fee, Application Fees and Late Payment Fees. The first nine months Fee collections were \$94.1 million or 87.5% of the amount budgeted. Fee Collections are forecasted to be less than budget at year-end because of lower enrollment in certain fee-based programs.

## University of Connecticut (Storrs & Regional Campuses) - FY14

**Auxiliary Enterprise Revenue** for the first nine months of Fiscal Year 2014 was \$178.3 million which represented 91.0% of the annual budgeted amount. Auxiliary revenue consisted primarily of Room and Board Fees which reflect rate increases of 3.0% and Athletics revenues. At year-end, this category will be greater than budget due to slightly higher enrollment and full occupancy rates in student housing.

**Gifts, Grants and Contracts** revenue consists of restricted revenues from a federal, state or private granting agency or private donor and gifts transferred from the UConn Foundation. For the first nine months of Fiscal Year 2014, Gifts, Grants and Contracts revenue of \$63.1 million, which included \$8.8 million from the UConn Foundation, was 77.2% of the annual budget. It is forecasted that this category will be greater than budget at year-end primarily due to additional federal financial aid grants.

**Investment Income** for the first three quarters of Fiscal Year 2014 was \$0.6 million. Interest rates continue to be low with the rate for March 2014 at 0.16% compared to 0.08% in March 2013. Investment income for the year is projected to be on budget. Actual results will depend on interest rates and the University's cash balance through the second half of the fiscal year.

**Sales and Services of Educational Activities and Other Sources** revenue totaled \$21.5 million for the first three quarters and is forecasted to be slightly greater than budget at year-end.

#### **Revenues - Research Fund**

With respect to the **Research Fund**, the granting agency or donor restricts most of the revenues. For the first nine months, Research Fund revenues were \$73.5 million and represented 81.2% of the amount budgeted. In Fiscal Year 2013, Research Fund revenues reported in the first nine months totaled \$70.4 million and represented 74.4% of the amount budgeted. Research Fund revenues are expected to be higher than budgeted due to new faculty research grants.

#### **Expenditures - Operating Fund**

**Total Operating Fund** expenditures (excluding transfers) for the first nine months of Fiscal Year 2014 were \$794.0 million or 78.1% of the annual budgeted amount. The spending pattern for the first three quarters of Fiscal Year 2013 reflected expenditures of 78.7% of the annual budget. Individual categories of expenditures as a percentage of the annual budget were as follows:

| Personal Services | 74.3% |
|-------------------|-------|
| Fringe Benefits   | 76.9% |
| Other Expenses    | 79.8% |
| Equipment         | 44.1% |
| Student Aid       | 96.2% |

**Personal Services/Fringe Benefits** represented 75.1% of the annual budgeted amount of \$665.8 million. The official full-time faculty count is 108 more than the prior year (based on IPEDS federal reporting standards). At year-end, fringe benefit expenditures will be greater than budget based on current employee healthcare and retirement elections.

## University of Connecticut (Storrs & Regional Campuses) - FY14

**Other Expenses** (including energy costs) were \$160.0 million for the first nine months and represented 79.8% of the amount budgeted. This category is forecasted to be slightly higher than budget at year-end due to increases in spending for technology purchases and faculty start-up expenses.

**Equipment** expenditures of \$8.4 million were 44.1% of the amount budgeted. This category will be under budget at year-end due to decreased spending in both academic and auxiliary areas and increase used of non-operating funds for equipment purchases.

**Student Aid** funds are predominantly expended in the first and third quarter of the fiscal year. For the first three quarters, Student Aid expenditures were \$125.8 million and represented 96.2% of the amount budgeted. Student Aid will be slightly over budget at year end due to increased financial aid grants and off-setting expenses.

#### **Expenditures - Operating Fund Transfers**

Net **Transfers** for the first three quarters were \$0.9 million due to the transfer of a large amount of funds into the Operating Fund. Transfers are expected to be under budget at year-end due to less construction projects than anticipated.

#### **Expenditures - Research Fund**

Finally, **Research Fund** expenditures and transfers totaled \$74.9 million and represented 81.8% of the budgeted amount. In Fiscal Year 2013, Research Fund expenditures and transfers reported in the first nine months totaled \$68.3 million and represented 71.4% of the budgeted amount. Due to the variability of research expenditures, quarterly comparisons are not necessarily indicative of annual results. The increase in research expenses is partially due to new faculty research grants and the increased expenses are correlated to the increased revenue.

#### **Enrollment**

Total University headcount enrollment for fall 2013 (excluding the Health Center) is up by 204 students or 0.7% from fall 2012. Undergraduate headcount enrollment (degree and non-degree) is up by 294 students or 1.3%.

#### **Fund Balance**

The University expected to utilize \$30.9 million of prior year funds to balance the budget for the year ending June 30, 2014. This use of funds would have resulted in a Current Funds Unrestricted Fund Balance of \$71.5 million (Operating Fund-\$51.7 million; Research Fund-\$19.8 million). This fund balance represented 7.2% of the current year's unrestricted expenditure budget (\$990.3M). At the end of the first nine months, the University now plans to use only \$30.2 million of prior year funds to balance the budget.

#### UNIVERSITY OF CONNECTICUT

#### Storrs & Regional Campuses

# Statement of Operating Budget Revenues and Expenses For the Months Ending

3/31/2014

|                                     | Operating Budget |               |               |                |     |               |    |             |          |               |  |
|-------------------------------------|------------------|---------------|---------------|----------------|-----|---------------|----|-------------|----------|---------------|--|
|                                     |                  | Total         |               | Operating Fund |     |               |    |             |          |               |  |
| _                                   |                  | iotai         | Research Fund |                | E&G |               |    | Aux Ent     | Subtotal |               |  |
| Revenues                            |                  |               |               |                |     |               |    |             |          |               |  |
| State Appropriations (1)            | \$               | 205,633,975   | \$            | -              |     | \$205,633,975 | \$ | -           | \$       | 205,633,975   |  |
| State Allotment Fringe Benefits     | l                | 100,994,795   |               | -              |     | 100,994,795   |    | -           |          | 100,994,795   |  |
| Total State Support                 |                  | 306,628,770   |               | -              |     | 306,628,770   |    | -           |          | 306,628,770   |  |
| Tuition                             |                  | 288,553,779   |               | -              |     | 283,998,069   |    | 4,555,710   |          | 288,553,779   |  |
| Fees                                |                  | 107,625,543   |               | -              |     | 73,513,202    |    | 34,112,341  |          | 107,625,543   |  |
| Grants & Contracts                  |                  | 153,304,741   |               | 90,416,600     |     | 61,840,226    |    | 1,047,915   |          | 62,888,141    |  |
| Foundation                          |                  | 18,840,514    |               | 50,000         |     | 10,194,791    |    | 8,595,723   |          | 18,790,514    |  |
| Investment Income                   |                  | 570,400       |               | -              |     | 522,264       |    | 48,136      |          | 570,400       |  |
| Sales and Services of Ed Activities |                  | 16,656,047    |               | -              |     | 16,656,047    |    | -           |          | 16,656,047    |  |
| Auxilary Enterprise                 |                  | 195,920,316   |               | -              |     | -             |    | 195,920,316 |          | 195,920,316   |  |
| All Other Sources                   |                  | 7,675,133     |               | 28,500         |     | 7,646,633     |    | -           |          | 7,646,633     |  |
| Total Revenues                      | \$               | 1,095,775,243 | \$            | 90,495,100     | \$  | 761,000,002   | \$ | 244,280,141 | \$       | 1,005,280,143 |  |
| Expenses                            |                  |               |               |                |     |               |    |             |          |               |  |
| Personal Services                   | \$               | 502,114,275   | \$            | 39,353,031     | \$  | 398,005,569   | \$ | 64,755,675  | \$       | 462,761,244   |  |
| Fringe Benefits                     |                  | 213,306,255   |               | 10,282,307     |     | 174,935,395   |    | 28,088,553  |          | 203,023,948   |  |
| Other Expenses                      |                  | 227,503,429   |               | 26,876,792     |     | 109,032,358   |    | 91,594,279  |          | 200,626,637   |  |
| Equipment                           |                  | 24,086,289    |               | 5,096,000      |     | 16,348,527    |    | 2,641,762   |          | 18,990,289    |  |
| Fixed Charges/Student Aid           |                  | 135,558,984   |               | 4,800,000      |     | 117,981,087   |    | 12,777,897  |          | 130,758,984   |  |
| Total Expenses                      | \$               | 1,102,569,232 | \$            | 86,408,130     | \$  | 816,302,936   | \$ | 199,858,166 | \$       | 1,016,161,102 |  |
| Transfers                           |                  |               |               |                |     |               |    |             |          | -             |  |
| Non Mandatory                       |                  | 24,145,155    | \$            | 5,140,394      | \$  | (25,417,214)  | \$ | 44,421,975  | \$       | 19,004,761    |  |
| Total Expense/Transfer              | \$               | 1,126,714,387 | \$            | 91,548,524     | \$  | 790,885,722   | \$ | 244,280,141 | \$       | 1,035,165,863 |  |
| Net Gain (Loss)                     | \$               | (30,939,144)  | \$            | (1,053,424)    | \$  | (29,885,720)  | \$ | -           | \$       | (29,885,720)  |  |
| Use of Reserves                     |                  | 30,939,144    |               |                |     |               |    |             |          |               |  |
| Net Gain (Loss)                     | \$               | -             |               |                |     |               |    |             |          |               |  |

|          | Actual      |                |    |               |                |             |    |             |  |  |  |
|----------|-------------|----------------|----|---------------|----------------|-------------|----|-------------|--|--|--|
|          | Total       |                |    |               | Operating Fund |             |    |             |  |  |  |
|          | Total       | Research Fund  |    | E&G           | Aux Ent        |             |    | Subtotal    |  |  |  |
|          |             |                |    |               |                |             |    |             |  |  |  |
| \$       | 171,793,155 | \$ -           |    | \$171,793,155 | \$             | -           | \$ | 171,793,155 |  |  |  |
| <u> </u> | 71,639,702  | -              |    | 71,639,702    |                | -           |    | 71,639,702  |  |  |  |
|          | 243,432,857 | -              |    | 243,432,857   |                | -           |    | 243,432,857 |  |  |  |
|          | 290,522,167 | -              |    | 285,966,457   |                | 4,555,710   |    | 290,522,167 |  |  |  |
|          | 94,137,409  | (269)          |    | 60,025,337    |                | 34,112,341  |    | 94,137,678  |  |  |  |
|          | 127,505,856 | 73,182,499     |    | 53,645,196    |                | 678,161     |    | 54,323,357  |  |  |  |
|          | 9,033,161   | 264,191        |    | 7,499,364     |                | 1,269,606   |    | 8,768,970   |  |  |  |
|          | 575,100     | -              |    | 519,351       |                | 55,749      |    | 575,100     |  |  |  |
|          | 13,245,209  | 9,184          |    | 13,236,025    |                | -           |    | 13,236,025  |  |  |  |
|          | 178,263,329 | 463            |    | (12,304)      |                | 178,275,170 |    | 178,262,866 |  |  |  |
|          | 8,331,149   | 34,156         |    | 8,297,151     |                | (158)       |    | 8,296,993   |  |  |  |
| \$       | 965,046,237 | \$ 73,490,224  | \$ | 672,609,434   | \$             | 218,946,579 | \$ | 891,556,013 |  |  |  |
|          |             |                |    |               |                |             |    |             |  |  |  |
| \$       | 374,080,683 | \$ 30,330,532  | \$ | 295,405,045   | \$             | 48,345,106  | \$ | 343,750,151 |  |  |  |
|          | 164,437,292 | 8,405,158      |    | 134,639,881   |                | 21,392,253  |    | 156,032,134 |  |  |  |
|          | 181,117,850 | 21,079,153     |    | 91,778,624    |                | 68,260,073  |    | 160,038,697 |  |  |  |
|          | 10,635,372  | 2,252,294      |    | 7,186,341     |                | 1,196,737   |    | 8,383,078   |  |  |  |
|          | 131,161,118 | 5,336,177      |    | 114,034,804   |                | 11,790,137  |    | 125,824,941 |  |  |  |
| \$       | 861,432,315 | \$ 67,403,314  | \$ | 643,044,695   | \$             | 150,984,306 | \$ | 794,029,001 |  |  |  |
|          |             |                |    |               |                |             |    |             |  |  |  |
| \$       | 8,343,616   | \$ 7,450,488   | \$ | (27,782,880)  | \$             | 28,676,008  | \$ | 893,128     |  |  |  |
| \$       | 869,775,931 | \$ 74,853,802  | \$ | 615,261,815   | \$             | 179,660,314 | \$ | 794,922,129 |  |  |  |
| \$       | 95,270,306  | \$ (1,363,578) | \$ | 57,347,619    | \$             | 39,286,265  | \$ | 96,633,884  |  |  |  |

(1) State Appropriation
Accrual
Adjusted Appropriation

\$202,096,916 <u>3,537,059</u> \$205,633,975

## University of Connecticut Storrs & Regional Campuses

#### FY 2014 Estimated Annual Changes in Unrestricted Net Assets

|                           | Operating    | Research     |              | Other           |                 |
|---------------------------|--------------|--------------|--------------|-----------------|-----------------|
|                           | Fund         | Fund         | Subtotal     | Funds           | Total           |
| Net Assets, 6/30/13       |              |              |              |                 |                 |
| Restricted                | \$17,829,783 | \$2,770,988  | \$20,600,771 | \$1,277,233,899 | \$1,297,834,670 |
| Unrestricted              | 51,707,945   | 20,869,154   | 72,577,099   | 81,640,983      | 154,218,082     |
| Total Net Assets, 6/30/13 | \$69,537,728 | \$23,640,142 | \$93,177,870 | \$1,358,874,882 | \$1,452,052,752 |

| Revenues & Expenditures/Debt Service FY14 |    |                   |    |                  |    |               | Other Funds |   |    |                           |    |               |
|---|----|-------------------|----|------------------|----|---------------|-------------|---|----|---------------------------|----|---------------|
|   |    | Operating<br>Fund |    | Research<br>Fund |    | Subtotal      |             | nally Designated or Retirement Indebtedness |    | Jnexpended<br>Plant Funds |    | Total         |
| Revenues                                  | \$ | 1,005,280,143     | \$ | 90,495,100       | \$ | 1,095,775,243 | \$          | 2,000                                       | \$ | -                         | \$ | 1,095,777,243 |
| Transfers In                              |    | 35,275,329        |    | 1,249,215        |    | 36,524,544    |             | 18,728,040                                  |    | 5,417,115 <sup>A</sup>    |    | 60,669,699    |
| Subtotal                                  | \$ | 1,040,555,472     | \$ | 91,744,315       | \$ | 1,132,299,787 | \$          | 18,730,040                                  | \$ | 5,417,115                 | \$ | 1,156,446,942 |
| Expenditures/Debt Service                 | \$ | 1,016,161,102     | \$ | 86,408,130       | \$ | 1,102,569,232 |             | 18,728,040                                  | \$ | 18,490,733                | \$ | 1,139,788,005 |
| Transfers Out                             |    | 24,394,370        |    | 6,389,609        |    | 30,783,979    |             | -   |    | 29,885,720                |    | 60,669,699    |
| Subtotal                                  | \$ | 1,040,555,472     | \$ | 92,797,739       | \$ | 1,133,353,211 | \$          | 18,728,040                                  | \$ | 48,376,453                | \$ | 1,200,457,704 |
| Unrestricted Net Increase (Decrease)      | \$ | -                 | \$ | (1,053,424)      | \$ | (1,053,424)   | \$          | 2,000                                       | \$ | (42,959,338)              | \$ | (44,010,762)  |
| Unrestricted Net Assets, 6/30/13          |    |                   |    |                  |    |               |             |   |    |                           |    |               |
| Non-spendable                             | \$ | 7,055,379         |    | -                | \$ | 7,055,379     |             | -   | \$ | 82,652                    | \$ | 7,138,031     |
| Committed                                 |    | -                 |    | -                |    | -             |             | -   |    | 25,947,838                |    | 25,947,838    |
| Assigned                                  |    | 44,652,566        |    | 20,869,154       |    | 65,521,720    |             | 27,374,305                                  |    | 28,236,189                |    | 121,132,214   |
| Unrestricted Net Assets, 6/30/13          | \$ | 51,707,945        | \$ | 20,869,154       | \$ | 72,577,099    | \$          | 27,374,305                                  | \$ | 54,266,679                | \$ | 154,218,083   |
| Projected Operating Change                |    | -                 |    | (1,053,424)      |    | (1,053,424)   |             | 2,000                                       |    | (42,959,338)              |    | (44,010,762)  |
| Projected Non-Operating Change            |    | -                 |    |                  |    | -             |             |   |    |                           |    |               |
|   |    |                   |    |                  |    |               |             |   |    |                           |    |               |

A Primarily represents transfers for auxiliary projects which are funded from revenue generated from room and board. The University has a policy that a departmentally funded construction project does not begin unless the funding has been identified and transferred to plant funds. For Residential Life and Dining Services projects the window of opportunity to actually complete many repairs and renovations is limited as many projects cannot be done while students are occupying the buildings.

#### Note regarding Assigned Unrestricted Net Assets:

B Board of Trustees reserve policy is 90 days of current fund expenditures. The current balance represents approximately 27 days.

<sup>~</sup>Under provisions of the UCONN 2000 indentures, the University is required to maintain a renewal and replacement fund to keep assets in sound operating condition.

<sup>~</sup>The Research Fund is primarily generated by grant overhead (IDC) and the funds are designated to the Research Foundation, schools/colleges/departments and individual principal investigators.

<sup>&</sup>quot;Internally designated for retirement of indebtedness represents approximately 1.46 times our annual debt payments.

<sup>~</sup>Departmental generated funds come from self-supporting fee based instructional programs (not tuition).

<sup>~</sup>Unexpended plant funds includes cash resources for capital projects approved by the Board of Trustees as well as funds set aside to address on-going code related corrective action.