University of Connecticut (Storrs & Regional Campuses)

Quarterly Overview of the Operating and Research Funds For the Nine Months Ended March 31, 2013

Summary

On June 28, 2012, the Board of Trustees approved a Spending Plan for Fiscal Year 2013 which includes \$1,053.9 million of revenue to cover \$1,054.9 million in expenses and transfers. Over the years, the Research Fund balance for use by principal investigators, deans and department heads has grown. It is expected that \$1.0 million of the prior years' accumulation of funds will be spent down in Fiscal Year 2013.

Financial results for the first nine months of Fiscal Year 2013 reflected a number of different factors when compared to budget. Actual revenue totaled \$890.9 million or 84.5% of the budget. At the close of March, the University expenditures and transfers totaled \$802.4 million or 76.1% of the budget.

The net gain for the Operating Fund shown in this nine month report is not indicative of expected annual results, as most Operating Fund revenue is typically received in the first and second quarters of the fiscal year while expenditures are more evenly distributed throughout the year.

A more detailed review of the first nine months of Fiscal Year 2013 operations is presented below.

Revenues - Operating Fund

Total **Operating Fund** revenue collections for the first nine months of Fiscal Year 2013 were \$820.5 million which represented 85.5% of the annual budget. At this point last fiscal year, Operating Fund revenue collections represented 86.3% of the annual budget. A major source of revenue, **State Support**, consisted of a \$156.5 million appropriation and a fringe benefit allotment of \$62.5 million. State Support represented 26.7% of total Operating Fund receipts for the first nine months. On November 28, 2012, the Governor exercised his authority to rescind State Support. The appropriation was reduced by about 5% (\$10.3 million or approximately \$15 million including fringe benefits). Therefore, this category will be under budget for the year.

Tuition collections were the largest source of revenue, totaling \$270.0 million, which represented 32.9% of total Operating Fund receipts. Tuition receipts were 99.4% of the annual amount budgeted (\$271.6 million). Tuition revenue collections reflect a 5.5% rate increase coupled with a 0.7% decrease in the number of undergraduate degree-seeking students who account for approximately 86.3% of budgeted tuition revenues. Overall, tuition revenue will be less than budgeted due to the 0.4% enrollment decrease.

Fee revenue is comprised of course fees from summer school, part-time, and non-degree students as well as self-supporting programs (off campus MBA, EMBA, etc.). Also included in this category is the General University Fee, which primarily supports four Auxiliary Enterprise programs and various other fees such as the Infrastructure Maintenance Fee, Application Fees and Late Payment Fees. The first nine months Fee collections were \$90.9 million or 87.0% of the amount budgeted. This category will also be less than budgeted due to the enrollment decrease.

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Auxiliary Enterprise Revenue for the first nine months of Fiscal Year 2013 was \$166.3 million which represented 89.36% of the annual budgeted amount. Auxiliary revenue consists primarily of Room and Board Fees which reflect rate increases of 3.0%. At year end, this category will be on budget.

Gifts, Grants and Contracts revenue consists of restricted revenues from a granting agency or private donor and gifts transferred from the UConn Foundation. For the first nine months of Fiscal Year 2013, Gifts, Grants and Contracts revenue of \$58.0 million, which included \$5.3 million from the UConn Foundation, was 71.2% of the annual budget. This category is expected to be less than budget at year end. While additional federal financial aid funds are expected, the forecast anticipates less funding from the Foundation to support Athletics.

Investment Income for the first three quarters of Fiscal Year 2013 was \$0.7 million. Interest rates continue to be low with the rate for March 2013 at 0.08% compared to 0.12% in March 2012. Investment income for the year is projected to be slightly more than budgeted. Actual results will depend on interest rates and the University's cash balance through the second half of the fiscal year.

Sales and Services of Educational Activities and Other Sources revenue totaled \$15.6 million and are expected to be higher than budget for the year.

Revenues - Research Fund

For the first nine months, **Research Fund** revenues were \$70.4 million and represented 74.4% of the amount budgeted. This category is projected to be less than budget at year-end due to less research activity.

Expenditures - Operating Fund

Total Operating Fund expenditures (excluding transfers) for the first nine months of Fiscal Year 2013 were \$722.6 million or 78.7% of the annual budgeted amount. The spending pattern for the first nine months of Fiscal Year 2012 reflected expenditures of 77.0% of the annual budget. Individual categories of expenditures as a percentage of the annual budget were as follows:

| Personal Services | 75.4% |
|-------------------|-------|
| Fringe Benefits | 79.5% |
| Other Expenses | 75.3% |
| Equipment | 66.6% |
| Student Aid | 95.4% |

Personal Services/Fringe Benefits represented 76.5% of the annual budgeted amount of \$582.1 million. The official full-time faculty count (based on IPEDS federal reporting standards) is 47 more than the prior year. This category is expected to be over budget at year end due to higher fringe benefit rates than originally budgeted.

Other Expenses (including energy costs) were \$145.5 million for the first nine months and represented 75.3% of the amount budgeted. While Energy expenditures are projected to be under budget for the year due to favorable prices and lower usage, this category will be over budget due to higher expenditures than budgeted in Athletics.

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Equipment expenditures of \$11.9 million were 66.6% of the amount budgeted. This category is expected to be under budget at year end.

Student Aid funds are predominantly expended in the first and third quarter of the fiscal year. For the first three quarters, Student Aid expenditures were \$119.7 million and represented 95.4% of the amount budgeted. The FY13 budget included an additional \$4.1 million to meet the continuing student demand for financial aid. At this point, only \$2.5 million of that increase was needed. Therefore, while additional federal funding was received, this category will be less than budget at year end.

Expenditures - Operating Fund Transfers

Net **Transfers** for the first three quarters were \$11.5 million and consisted of transfers to Plant Funds for construction projects, bond and installment loan payments, and payments for the capital lease for the cogeneration plant. Transfers are expected to be slightly less than budgeted at year-end.

Expenditures - Research Fund

Finally, **Research Fund** expenditures and transfers totaled \$68.3 million and represented 71.4% of the budgeted amount. In Fiscal Year 2012, Research Fund expenditures and transfers reported in the first nine months represented 69.4% of the budgeted amount. Due to the variability of research expenditures, quarterly comparisons are not necessarily indicative of annual results. However, this category is projected to be less than budget at year-end due to less research activity.

Enrollment

Total University enrollment for fall 2012 (excluding the Health Center) is down 0.9% from fall 2011 and undergraduate enrollment (degree and non-degree) is down 0.8%.

Fund Balance

The University's budget was projected to have a net loss of \$1.0 million for the fiscal year ended June 30, 2013, which would have resulted in a Current Funds Unrestricted Fund Balance of \$72.2 million (Operating Fund-\$53.6 million; Research Fund-\$18.6 million). This fund balance represented 7.9% of the current year's unrestricted expenditure budget (\$919.1M). At the end of the first nine months, we are forecasting a greater net loss at year-end of approximately \$20.8 million which would result in a Current Funds Unrestricted Fund Balance of \$52.4 million or 5.6% of the current year's unrestricted expenditure budget. Also, in accordance with current University procedures, centrally funded unrestricted fund balances are carried forward in departmental accounts and are available for expenditures in the current and future fiscal years.

UNIVERSITY OF CONNECTICUT

Statement of Operating Budget Revenues and Expenses For the Months Ending 3/31/2013

| | On anything Building | | | | | | | | | |
|-------------------------------------|----------------------|---|----------|-------------|----------------|-------------|---------|-------------|----|-------------|
| | Operating Budget | | | | | | | | | |
| | | Total | Research | | Operating Fund | | | | | |
| | Total | | Fund | | E&G | | Aux Ent | | | Subtotal |
| Revenues | | | | | | | | | | |
| State Appropriations (1) | \$ | 206,906,340 | \$ | - | \$ | 206,906,340 | \$ | - | \$ | 206,906,340 |
| State Allotment Fringe Benefits | | 85,590,689 | | - | | 85,590,689 | | - | | 85,590,689 |
| Total State Support | | 292,497,029 | | - | : | 292,497,029 | | - | | 292,497,029 |
| Tuition | | 271,585,298 | | - | : | 267,131,672 | | 4,453,626 | | 271,585,298 |
| Fees | | 104,515,826 | | - | | 72,096,037 | | 32,419,789 | | 104,515,826 |
| Grants & Contracts | | 155,809,912 | | 94,313,000 | | 60,277,167 | | 1,219,745 | | 61,496,912 |
| Foundation | | 20,225,064 | | 230,000 | | 10,175,864 | | 9,819,200 | | 19,995,064 |
| Investment Income | | 756,400 | | - | | 686,320 | | 70,080 | | 756,400 |
| Sales and Services of Ed Activities | | 17,530,635 | | 27,000 | | 17,503,635 | | - | | 17,503,635 |
| Auxilary Enterprise | | 185,532,371 | | - | | - | | 185,532,371 | | 185,532,371 |
| All Other Sources | | 5,496,838 | | 50,000 | | 5,396,838 | | 50,000 | | 5,446,838 |
| Total Revenues | \$ | 1,053,949,373 | \$ | 94,620,000 | \$ | 725,764,562 | \$ | 233,564,811 | \$ | 959,329,373 |
| Expenses | | | | | | | | | | |
| Personal Services | \$ | 468,538,234 | \$ | 42,857,808 | • | 362,413,295 | \$ | 63,267,131 | æ | 425,680,426 |
| Fringe Benefits | Φ | 166,791,960 | φ | 10,418,718 | | 133,309,974 | φ | 23,063,268 | Φ | 156,373,242 |
| Other Expenses | | 220,374,820 | | 27,149,763 | | 110,270,232 | | 82,954,825 | | 193,225,057 |
| Equipment | | 23,750,803 | | 5,861,721 | | 15,667,194 | | 2,221,888 | | 17,889,082 |
| Fixed Charges/Student Aid | | 129,727,633 | | 4,250,000 | | 113,061,220 | | 12,416,413 | | 125,477,633 |
| Total Expenses | \$ | 1,009,183,450 | \$ | 90,538,010 | _ | 734,721,915 | \$ | 183,923,525 | \$ | 918,645,440 |
| P | Ė | , | Ť | ,,- | Ť | - / /- | Ť | ,,- | Ť | - |
| Transfers | | | | | | | | | | |
| Non Mandatory | | 45,765,923 | \$ | 5,081,990 | \$ | (8,957,353) | \$ | 49,641,286 | \$ | 40,683,933 |
| Reserves to State General Fund | | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Total Expense/Transfer | \$ | 1,054,949,373 | \$ | 95,620,000 | \$ | 725,764,562 | \$ | 233,564,811 | \$ | 959,329,373 |
| Net Gain (Loss) | \$ | (1,000,000) | \$ | (1,000,000) | \$ | - | \$ | - | \$ | - |

| Actual | | | | | | | | | | |
|----------------|---------------|-----------------|----------------|----------------|--|--|--|--|--|--|
| Total | Research | Operating Fund | | | | | | | | |
| Total | Fund | E&G | Aux Ent | Subtotal | | | | | | |
| | | | | | | | | | | |
| \$ 156,479,009 | \$ - | \$156,479,009 | \$ - | \$ 156,479,009 | | | | | | |
| 62,475,489 | - | 62,475,489 | - | 62,475,489 | | | | | | |
| 218,954,498 | | 218,954,498 | | 218,954,498 | | | | | | |
| 270,010,121 | - | 265,509,571 | 4,500,550 | 270,010,121 | | | | | | |
| 90,909,517 | - | 58,489,728 | 32,419,789 | 90,909,517 | | | | | | |
| 122,976,536 | 70,295,206 | 52,177,971 | 503,359 | 52,681,330 | | | | | | |
| 5,378,735 | 39,714 | 5,050,019 | 289,002 | 5,339,021 | | | | | | |
| 745,292 | - | 691,298 | 53,994 | 745,292 | | | | | | |
| 11,074,193 | 3,757 | 11,070,436 | - | 11,070,436 | | | | | | |
| 166,298,267 | - | 18,579 | 166,279,688 | 166,298,267 | | | | | | |
| 4,557,786 | 12,321 | 4,546,197 | (732) | 4,545,465 | | | | | | |
| \$ 890,904,945 | \$ 70,350,998 | \$ 616,508,297 | \$ 204,045,650 | \$ 820,553,947 | | | | | | |
| | | | | | | | | | | |
| \$ 350,373,893 | \$ 29,289,131 | \$ 273,096,570 | \$ 47,988,192 | \$ 321,084,762 | | | | | | |
| 131,500,258 | 7,123,189 | 106,640,374 | 17,736,695 | 124,377,069 | | | | | | |
| 164,898,499 | 19,387,981 | 81,738,227 | 63,772,291 | 145,510,518 | | | | | | |
| 16,082,062 | 4,167,192 | 10,853,474 | 1,061,396 | 11,914,870 | | | | | | |
| 123,394,030 | 3,712,029 | 108,887,796 | 10,794,205 | 119,682,001 | | | | | | |
| \$ 786,248,742 | \$ 63,679,522 | \$ 581,216,441 | \$ 141,352,779 | \$ 722,569,220 | | | | | | |
| | | | | | | | | | | |
| \$ 16,174,847 | \$ 4,607,959 | \$ (16,543,385) | \$ 28,110,273 | \$ 11,566,888 | | | | | | |
| \$ - | \$ - | \$ - | \$ - | \$ - | | | | | | |
| \$ 802,423,589 | \$ 68,287,481 | \$ 564,673,056 | \$ 169,463,052 | \$ 734,136,108 | | | | | | |
| \$ 88,481,356 | \$ 2,063,517 | \$ 51,835,241 | \$ 34,582,598 | \$ 86,417,839 | | | | | | |

(1) State Appropriation \$225,353,662 SEBAC adjustments (17,632,482) (814,840) Accrual Adjusted Appropriation \$206,906,340

UNAUDITED

University of Connecticut (Storrs & Regionals)

Estimated Annual Changes in Unrestricted Net Assets

FY2013

| | Operating | Research | | Other | |
|---------------------------|--------------|--------------|--------------|-----------------|-----------------|
| | Fund | Fund | Subtotal | Funds | Total |
| Net Assets, 6/30/12 | | | | | |
| Restricted | \$18,465,846 | \$1,069,328 | \$19,535,174 | \$1,298,367,387 | \$1,317,902,561 |
| Unrestricted | 53,610,994 | 19,621,942 | 73,232,936 | 97,967,308 | 171,200,244 |
| Total Net Assets, 6/30/12 | \$72,076,840 | \$20,691,270 | \$92,768,110 | \$1,396,334,695 | \$1,489,102,805 |

Unrestricted Revenues & Expenditures/Debt Service FY13

| | | | | | | | | Other Fu | | |
|---------------------------------------|----|-------------|------------------|-------------|----|---------------|--|---------------------------|--------------------|---------------------|
| | r | | Research Fund | Subtotal | | | Internally Designated for Retirement of Indebtedness | Unexpended Plant Funds | Total | |
| Revenues | \$ | 959,329,373 | \$ | 94,620,000 | \$ | 1,053,949,373 | \$ | 1,000 | \$ - | \$ 1,053,950,373 |
| Transfers In | | 4,180,668 | | 1,307,810 | | 5,488,478 | | 19,940,696 | 25,923,904 A | 51,353,078 |
| Subtotal | \$ | 963,510,041 | \$ | 95,927,810 | \$ | 1,059,437,851 | \$ | 19,941,696 | \$ 25,923,904 | \$ 1,105,303,451 |
| Expenditures/Debt Service | \$ | 918,645,441 | \$ | 90,538,010 | \$ | 1,009,183,451 | | 19,940,696 | \$ 41,100,000 | \$ 1,070,224,147 |
| Transfers Out | | 44,864,600 | | 6,389,800 | | 51,254,400 | | - | | 51,254,400 |
| Subtotal | \$ | 963,510,041 | \$ | 96,927,810 | \$ | 1,060,437,851 | \$ | 19,940,696 | \$ 41,100,000 | \$ 1,121,478,547 |
| Net Increase (Decrease) | \$ | - | \$ | (1,000,000) | \$ | (1,000,000) | \$ | 1,000 | \$ (15,176,096) | \$ (16,175,096) |
| Unrestricted Net Assets, 6/30/12 | | | | | | | | | | |
| Non-spendable | \$ | 7,625,680 | | - | \$ | 7,625,680 | | - | \$ 87,826 | \$ 7,713,506 |
| Committed | | - | | - | | - | | - | 54,406,870 | 54,406,870 |
| Assigned | | 45,985,314 | | 19,621,942 | | 65,607,256 | | 25,215,293 | 18,257,319 | 109,079,868 |
| Unrestricted Net Assets, 6/30/12 | \$ | 53,610,994 | \$ | 19,621,942 | \$ | 73,232,936 В | \$ | 25,215,293 | \$ 72,752,015 | \$ 171,200,244 |
| Projected Operating Change | | - | | (1,000,000) | | (1,000,000) | | - | - | (1,000,000) |
| Projected Non-Operating Change | | - | | | | - | | 1,000 | (15,176,096) | (15,175,096) |
| Estimated Unrestricted Assets 6/30/13 | \$ | 53,610,994 | \$ | 18,621,942 | \$ | 72,232,936 | \$ | 25,216,293 | \$ 57,575,919 | \$ 155,025,148 |

A Primarily represents transfers for auxiliary projects which are funded from revenue generated from room and board. The University has a policy that a departmentally funded construction project does not begin unless the funding has been identified and transferred to plant funds. For Residential Life and Dining Services projects the window of opportunity to actually complete many repairs and renovations is limited as many projects cannot be done while students are occupying the buildings.

Note regarding Assigned Unrestricted Net Assets:

- ~Under provisions of the UCONN 2000 indentures, the University is required to maintain a renewal and replacement fund to keep assets in sound operating condition.
- ~The Research Fund is primarily generated by grant overhead (IDC) and the funds are designated to the Research Foundation, schools/colleges/departments and individual principal investigators.
- ~Internally designated for retirement of indebtedness represents approximately 1.26 times our annual debt payments.
- ~Departmental generated funds come from self-supporting fee based instructional programs (not tuition).
- ~Unexpended plant funds includes cash resources for capital projects approved by the B&G Committee or the Board of Trustees as well as funds set aside to address on-going code related corrective action.

Board of Trustees reserve policy is 90 days of current fund expenditures. The current balance represents approximately 29 days.